Systems Integrator

Turnkey Systems Solutions all over the World



SALZBRENNER media

Turnkey System and Project Solutions on a Global Scale

We are one of the leading systems integrators for professional audio, video and media solutions. Our experience with designing, planning and manufacturing as well as installing and implementing demanding projects spans more than five decades and has made us a trusted partner for project managers and customers. Our project engineers design custom-built solutions from the planning stage to final implementation. The extensive portfolio of successful projects speaks for itself, ranging from theatres, opera houses and concert halls, to high-profile broadcast, sporting and music events, public buildings and OB trucks. Hence it is no surprise that, for example, we have run more than 1,000 kilometres of cables, pipes and lines, and have installed around 15,000 control cabinets and countless junction boxes with fittings in recent years.

Being true audio, video and media specialists, we deliver projects of any size in a timely manner. We have a proven track record of completing successful projects within challenging response times others would consider impossible. Most of our products are made to measure and include innovative functions. With ISO-certified production processes, the team at our German headquarters creates numerous custom-made solutions and products.

Our reliable and professional service has been appreciated by our large customer base for more than 50 years. In close collaboration with our customers, project managers and suppliers, we develop elaborate and future-proof solutions.

We are one of the few system integrators to provide both small scale and large scale turnkey solutions.

Fields of Expertise

- Workflow analyses that translate into technical structures
- Customer focused requirement analyses
- Deployment and implementation concepts
- Product consulting
- System consulting
- Project consulting
- Product demonstrations
- Product comparison
- Development of user-oriented products
- Digital mixing consoles
- Digital audio routers
- Intercom technology
- Stage management solutions
- Video and broadcast technology
- Voice-over-IP systems
- PA systems
- Conference technology
- Fire and emergency alarm systems
- Evacuation systems
- Intercom and commentator systems
- Delivery of OB trucks and vans for broadcast applications
- Product demonstrations

- Technical conceptualisation
- Project planning and management
- Preparation of tender and technical specifications
- Planning support for builders
- Technical analyses
- Acoustics simulations
- First-hand system development and contracting experience
- Turnkey, custom made system solutions
- Technical installations
- Precision engineering and custom designs
- System installation
- Custom builds
- Project implementation
- Reliable completion of time-critical projects
- Project management



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 - Maintena
 - Service
 - Installation team
 - 24/7 service
 - Training
 - Workshops
- Development of precision hardware and software
 - Digital mixing consoles
 - Digital audio routers
 - Intercom technology

Every Project is Unique

Our strength lies in providing individual solutions perfectly in tune with the existing setup on location. Furthermore, we readily implement even our customers' most sophisticated wishes in both a professional and reliable way. The list of our successfully completed projects – large and small – keeps growing at an astounding pace. Every project motivates us once again to give our very best.



Yerevan State Opera, Yerevan, Armenia



Tashkent Convention Centre, Tashkent, Uzbekistan



Qatar National Convention Centre, Doha, Qatar



Federal Chancellery, Berlin, Germany



Bamberg Cathedral, Bamberg, Germany



Parlament, Hanoi, Vietnam



Messe Düsseldorf, Düsseldorf, Germany



Berlin Philharmonic, Berlin, Germany



Bolshoi Theatre, Moscow, Russia



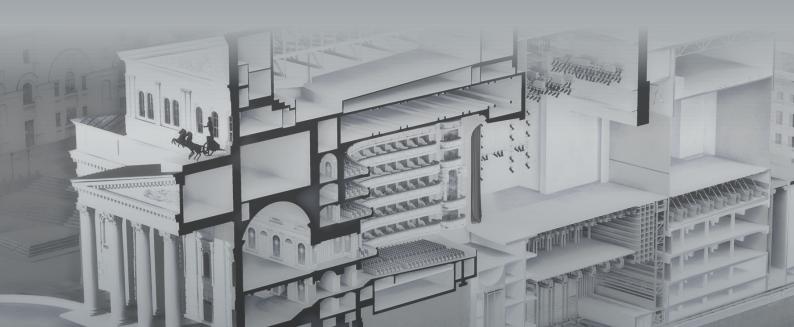
Semperoper, Dresden, German



Museum of Technology, Chemnitz, Germany



BMW World, Munich, Germany



Experienced Planning and Project Management

Our experienced project engineers all are on a mission to support our customers in realizing their dreams all over the world. They take care of absolutely everything: planning, project conceptualization, implementation, and the delivery of turnkey solutions while every step is thoroughly documented along the way.





Audio, Video and Media Technology

As a systems integrator with extensive in-house manufacturing capabilities, we are able to deliver complex systems comprising highend audio, video and media equipment. We provide custom-built control systems as well as leveraging the full potential of existing control solutions by renowned manufacturers. Of course, we are specialized in integrating digital audio and stage management equipment developed by members of the Mediagroup.

Hands-on Training Sessions, Workshops and Demonstrations

We offer reliable and flexible support for our systems and products: our workshops, training on location, live demonstrations and seminars provide multi-faceted assistance for every situation. Our conference hall seats up to 200 people and offers state-of-the-art multimedia equipment. Furthermore, we can arrange seminars led by external experts of renowned institutions, if desired.

The annual "HighTecDay", which was established in 2014, has become an event where selected participants gather at the head-quarters of SALZBRENNER media in Buttenheim to discover the latest product innovations and experts contribute with workshops and presentations about the latest technologies. Find impressions and more information at www.hightecday.com



Reliable Repair and Service Workshop

Our support team comprises experienced audio and video technicians. On the foundation of their thorough training, they provide a professional service, irrespective of whether they are dealing with next-generation technology, entire systems, amplifiers, uninterruptible power supplies, etc. Even vintage equipment poses no problem.

The new commissioning team supports you from the first minute onwards and ensures a notably smooth process, including rapid trouble-shooting subsequently. Several service options are available: hotline support, remote maintenance and 24/7 service.

Plant Engineering Expertise

Our service portfolio covers all stages of a project – from the mechanical engineering and device integration stages all the way to initial testing, on-site installation, configuration and commissioning. In-house rack configuration, component mounting, wiring and quality inspection play a key role in our system designs. Our portfolio comprises a vast number of products: from public-address, emergency and intercom systems, to racks for video, audio and stage management applications, to high-end mixing consoles. To satisfy every single one of our customers, we not only offer an impressive product portfolio but also include products made by other manufacturers. Furthermore, we do not hesitate to design custom-made products and systems for our clients if special requirements of a project demand both creative and reliable solutions. When our products are installed, they are already thoroughly tested for glitches so they can be considered ready for stable operation immediately.





State-of-the-Art Craftsmanship

The precision-engineering department in Buttenheim is famous for its innovative and professional approach: state-of-the-art machines allow us to consistently surpass our customers' expectations with unique custom-made devices whose "Made in Germany" quality is second to none. Our engineers design the very finest patchbays, intercom cases and connection terminals, and our in-house powder coating department takes care of the finishing touch.

The laser cutter and labelling systems as well as the metalworking shop ensure high flexibility while adhering to short production times – even for our most intricate custom-made solutions. All manufacturing steps are performed at our German headquarters by a team that works according to the DIN ISO 9001 standard, providing continuous high-quality process management.







Large Warehouse and Efficient Logistics

As a rule, we stock more than 300 kilometres of cables, from copper wire all the way to fibre-optic and built-to-order cables. This enables us to respond quickly to customer requests and to avoid downtime. Our warehouse has its own packaging section and the integrated shipping department even deals with in-house customs clearance.



About SALZBRENNER media





ISO 9001-certified quality

SALZBRENNER media's headquarters in Buttenheim (Upper Franconia, Germany)

SALZBRENNER media is one of Europe's leading providers of professional audio technology. As a systems contractor, we stand for great brand diversity and neutrality. You can be sure that from the initial consultation to final acceptance we will implement your projects at the highest quality, tailored according to your needs, on schedule and on budget. With our headquarters in Buttenheim and our subsidiaries in Berlin, Chemnitz and Vienna (Austria) we implement projects worldwide. It is important to us to be close to our customers—directly with our own experts or via our international network of partners.

SALZBRENNER media covers a vast range of applications and areas, from research and development of audio, video, media, and intercom technology and emergency alarm systems to system integration and distribution.

Worldwide on Location, Worldwide Project Experience



